



PRODUCT PORTFOLIO 2024



EURO EXIM BANK

Facilitating Global Trade

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Euro Exim Bank has a Class "A" international banking license from Financial Services Regulatory Authority of St. Lucia.

Having this license provides us with a transparent banking ethos, allowing us to conduct business with third parties irrespective of their industry or sector worldwide.

ABOUT US

Headquartered in St Lucia, and with a Representative office in UK, Euro Exim Bank has been serving global clients across all industry sectors since 2015.

Trade finance is dependent upon several unique financial products, ultimately concerned with the financial performance of cross-border trades.

From Letters of Credit and Standby Letters of Credit which provide assurances of payment between parties in the event of successful transactions or default, to performance bonds and guarantees, which are designed to provide the financial backing related to successful completion of projects such as building tenders.

Our sales team has years of experience in structuring the correct instrument, thus offering you the most economical and cost-effective way to work with corporate and SME importers and exporters alike.

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PRODUCT PORTFOLIO

- Letters of Credit (LC)
- Standby Letters of Credit (SBLC)
- Pre-advice Services
- Bank Guarantees
- Tender Guarantees
- Performance Bonds
- Blocked Funds Services
- Proof of Funds Letters
- Bank Comfort Letters
- Ready Willing and Able Letters





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WE ARE UNIQUE

Euro Exim Bank is specialized in **trade finance services and corporate banking** solutions.

We offer a range of products to steer your **international trade, cross-border payments, and cash management needs**.

Our specialized **experience and expertise** can help you make the most of every business opportunity.

Our uniqueness and specialty stems from **low costs, fast processing time and low collateral requirements**.

We assist companies through the life cycle of trades without locking cash-flow.

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OUR INSIGHTS & EXPERTISE

Team of Specialists

Our dedicated specialists have global market knowledge and years of industry expertise to cater to your specific business requirements.

Global presence

You can transact across the globe seamlessly with our unique products and services.

Customised solutions

Our straightforward approach enables us to provide a customised solution and help you manage your financial requirements for global trade.

Total visibility

Strengthen and integrate your cross-border transactions into a single secured system with real-time control of your cash flow.

Our teams are drawn from the trade sector, financial institutions, money remittance companies, legal, audit and compliance, all vital to the efficient servicing of global companies. Our staff are based in St. Lucia and UK with agents and partners in over 200 countries worldwide.





WE MAINTAIN THE INTEGRITY OF YOUR TRANSACTIONS

The goods transacted have included non-perishable foods, cotton, scrap metal, garments, agri-products, batteries, solar panels, and cars.

Working with clients located in more than 100 countries is a testament to our experience and product diversity.

Our fees are based on instrument type (LC, SBLC etc), time (90 to 360 days), and settlement (i.e. sight or usance).

We facilitate cost-effective deals to SMEs, typically dealing with trades of total face value from USD 100,000 to USD 5,000,000.

To date we have had requests for trade finance solutions with total value in excess of 4 Billion USD.





OUR PROCESS IS STRAIGHTFORWARD & EFFECTIVE

We analyse your sales or pro forma invoice and aim to create first drafts **within 03 working days** of receipt of first information.

We start the due diligence process in agreement with contracting parties.

We **auto generate KYC and Indemnity documents** for the attention of applicant.

The information we request includes company and director indemnities, identity information, balance sheets, article of association etc.

Within 5 working days, these details will be verified by our compliance and legal departments and depending on the invoice associated with time, type and conditions of the trade have been paid, we issue the instrument.





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CONTACT A SPECIALIST

- **Competent Team**
- **Customer Oriented Solutions**
- **High-quality of Service**



General Inquiries

+44 208 207 2868 (UK)

+1 758 450 8349 (WI)

info@euroeximbank.com

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